In this talk, chartered building services engineer and founding director of Ollio Consultancy Edward Murphy provides an overview of his experiences in a number of award winning building projects, giving an insight into the post occupancy evaluation research that he has conducted over the past decade. He examines in detail how, as an industry, we design and deliver buildings, how we interface with client stakeholders, and the quality of the after sales care we pass on to our customers.

The talk also addresses what the research suggests the property procurement industry needs to do to capitalize on better techniques now available from other product design industries. These techniques could help facilitate more robust and user-led pre and post occupancy evaluation practice. If adopted widely, the new techniques could radically improve the value of POE for clients and their businesses, creating the motivation for them to request and pay for it as a separate performance led professional service. This would then lead to better valuation of our built products and services, as a result of deeper end-user engagement in the design process, and happier, healthier and more productive occupants in the end.

Edward presents the fresh thinking and new research in this area, with a vision that pre and post occupancy evaluation techniques pushing beyond existing Soft Landings methods, to revolutionize how end-users feel about what we deliver as an industry and come to expect and value the post-handover care that we can and are expected to provide.